

# success story

# MBS DIRECT

## ST. JOHNS COUNTRY DAY SCHOOL

Orange Park, FL

## success story

### SCHOOL PROFILE

#### FOUNDED

1953  
A private, independent, coeducational, non-denominational K-12 school.

#### ENROLLMENT

760

#### LOCATION

Orange Park, FL

#### MBS DIRECT CLIENT

Since 2006



866-638-5954  
DirectInfo@mbsDirect.net



**I'D SPEND THOUSANDS OF DOLLARS SHIPPING BOOKS** back to publishers after school started. Working with MBS Direct's online store has eliminated that cost for us, and has made adoption and distribution easy."

Janet Shuster, Assistant Bookkeeper  
St. Johns Country Day School – Orange Park, FL

### client challenge

St. Johns Country Day School was facing problems similar to many small schools that operate an in-house bookstore; the largest of which was inventory management. "We're not a big store, so trying to minimize the inventory, yet have books on-hand for students was probably our biggest challenge," said Janet Shuster, St. Johns Assistant Bookkeeper. The school would set up a book sale during orientation, and would keep books on-hand until after the drop/add time period was over. "We'd pack up anything that was grossly overstocked; which was a lot. I'd spend thousands of dollars shipping books back to publishers after school started," said Shuster. Managing textbooks in-house was costing St. Johns Country Day School both time and money.

### solution

By taking advantage of the services offered by MBS Direct, St. Johns Country Day School was able to release themselves from the responsibility of inventory, as well as textbook management in general. "I still coordinate orders and work with MBS, but it has been a tremendous relief to me. MBS has gotten rid of two-thirds of the work!" exclaimed Shuster. In addition to saving time and money, students at St. Johns Country Day School now have access to used books. Through the use of MBS Direct's Course Director Program, faculty members can easily manage course adoptions online. Shuster comments on the change MBS has brought to the school, "My two most critical job and time constraints overlapped in the summer. So I can breathe now when I work in the summer; it's a refreshing concept!"

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